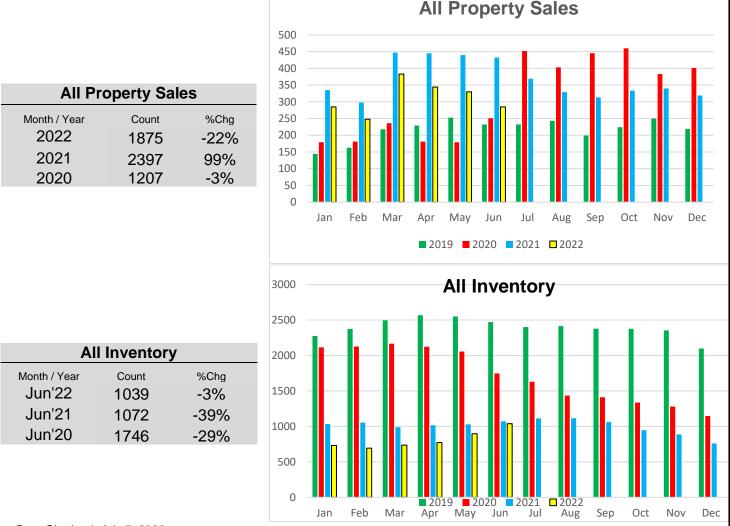


# June 2022 MLS Statistical Report

Sales continue to decline but the MLS theorizes that the decline we are seeing is a seasonal decline and not associated with the any other factor. Total unit sales for 2022 are down 22% (Residential unit sales are down by 23%, Lots / Land unit sales are down by 17% and Commercial unit sales are down by 29%).

Total inventory is still down from this time last year, but the All Inventory graph below shows that inventory has been on the rise since February of 2022. Total Inventory is down by 3% but residential inventory is up by 25% (529 units).



Data Obtained: July 7, 2022

Note: This report reflects corrections / updates to previous data.

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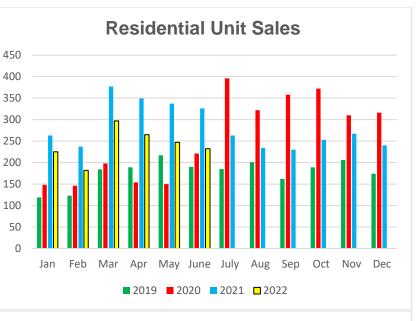
# Residential

YTD Residential Sales				
Month / Year	Count	%Chg		
2022	1448	-23%		
2021	1889	86%		
2020	1017	0%		

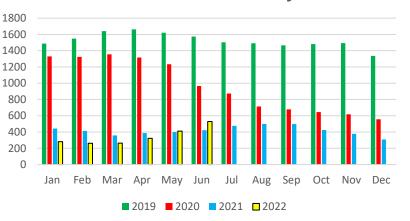
#### **Residential Median Sale Price**

Month / Year	Count	%Chg
2022	\$545,000	3%
2021	\$529,000	54%
2020	\$343,000	2%

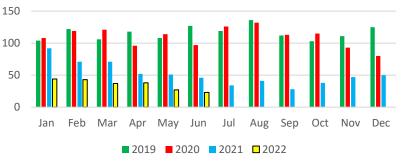
Residential Inventory				
Month / Year	Count	%Chg		
Jun'22	529	25%		
Jun'21	422	-56%		
Jun'20	965	-39%		



**Residential Inventory** 



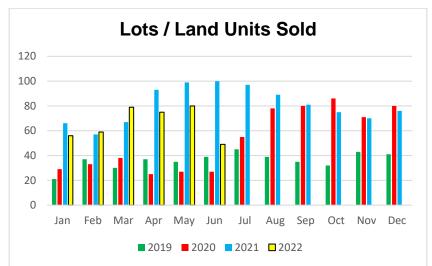
Residential Days on the Market



#### Residential Average Days on Market

YTD	2021	2022
	62	25

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Lots / Land Yearly Sales				
Month / Year	Count	%Chg		
2022	398	-17%		
2021	482	169%		
2020	179	-10%		

Lots / Land Median Price				
Month / Year	Count	%Chg		
2022	\$120,650	18%		
2021	\$102,583	5%		
2020	\$97,382	28%		

Lots / Land Inventory

Count

465

590

722

%Chg

-21%

-18%

-14%

Month / Year

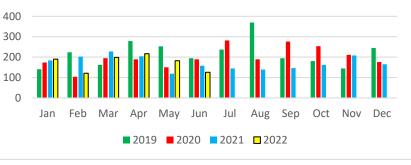
Jun'22

Jun'21

Jun'20

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Lots / Land Days on Market



# Lots / Land Average Days on

Market

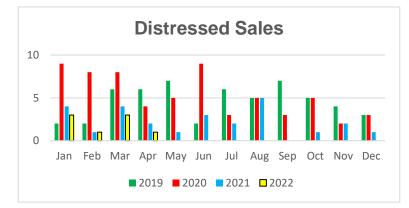
YTD	2021	2022
	177	176

Lots / Land Inventory

# **Distressed Sales**

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas					
Year to Date Distressed Sales					
Month / Year	Count	%Chg			
2022	8	-47%			
2021	15	-65%			
2020	43	72%			

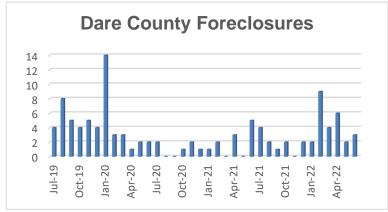


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# **Distressed Inventory**

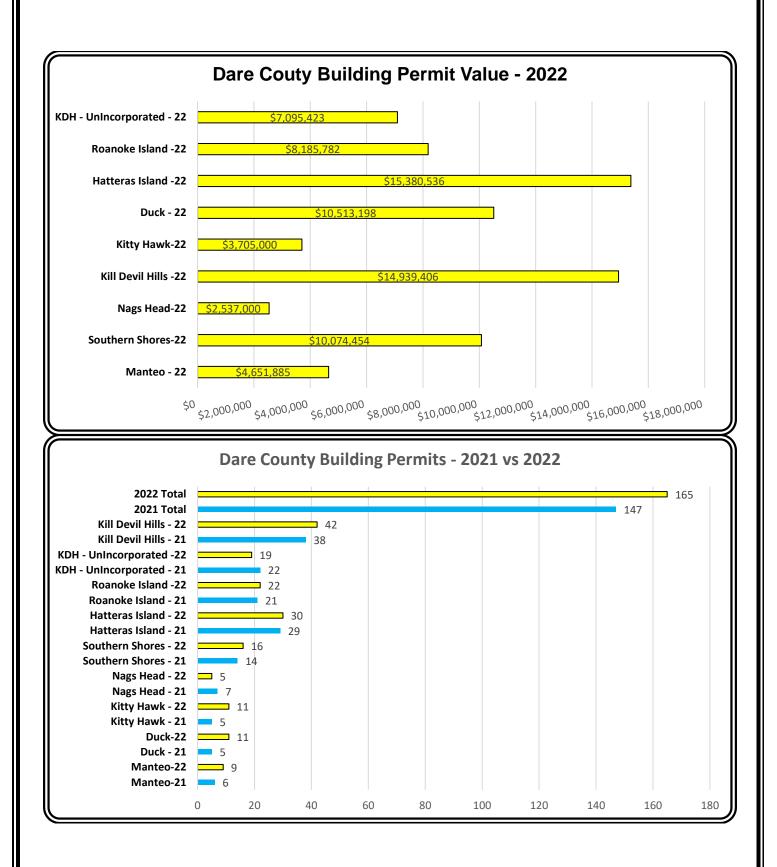
Dare County & Surrounding Areas Year to Date Distressed Inventory Month / Year Count %Chg Jun'22 1 -80% Jun'21 5 -50% Jun'20 10 -9%

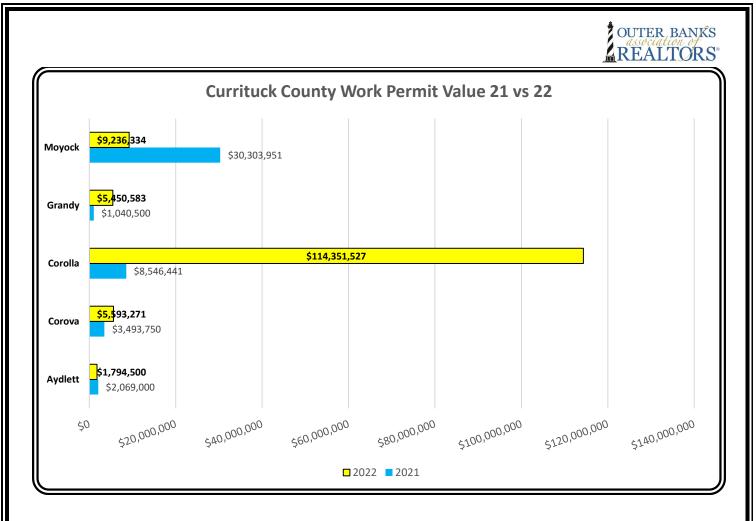
Distressed Inventory

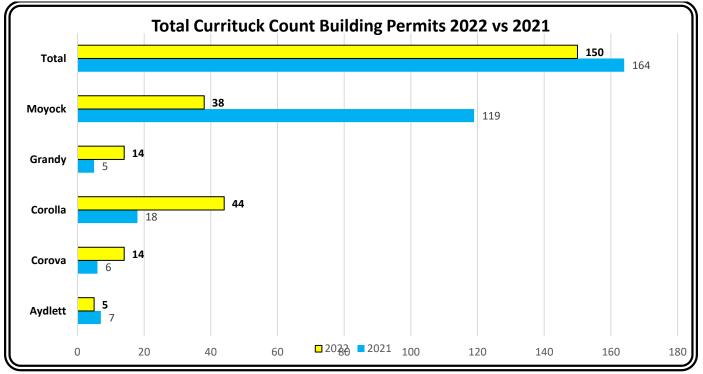


Dare County Only Foreclosures \*Court Ordered Foreclosures

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# **Outer Banks Towns / Areas**

### Corolla

Average DOM - YTD			
2021	2022		
51	32		

Year to Date Sales					
Count	%Chg				
184	-41%				
314	142%				
130	-1%				
	Count 184 314				

Median Sales Price			
Month /	MSP	%Chg	
Yea	ar		
2022	\$915,000	26%	
2021	\$725,450	30%	
2020	\$560,000	14%	

100 **Residential Units Sold** 90 80 70 60 **Units Sold** 50 40 30 20 10 0 111.20 Jan 21 otili APT22 octilo APT22 Jan-22 111-22

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Duck

Average DOM - YTD			
2022			
103 38			

Year to Date Sales			
Month / Year	Count	%Chg	
2022	89	-34%	
2021	134	65%	
2020	81	9%	

Median Sales Price			
Month / Year	MSP	%Chg	
2022	\$902,500	39%	
2021	\$650,000	25%	
2020	\$520,000	5%	



## **Southern Shores**

Average DOM - YTD		
2021	2022	
40 62		

Year to	Date S	Sales
Month / Year	Count	%Chg
2022	62	-5%
2021	65	48%
2020	44	-6%
	• •	
Mediar	n Sales	Price
Manth /	MCD	0/ Cha

Month /	MSP	%Chg
Yea	ar	
2022	\$780,000	19%
2021	\$655,000	28%
2021	<b>\$055,000</b>	2070
2020	\$510,000	8%

Average DOM - YTD			
2021	2022		
23	22		

Year to	o Date S	ales
Month / Year	Count	%Chg
2022	73	-5%
2021	77	51%
2020	51	-15%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$575,000	15%
2021	\$500,000	27%
2020	\$394,032	5%



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**Kitty Hawk** 



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## Colington

Average DOM - YTD		
2021 2022		
33 23		

Year to Date Sales			
Month / Year	Count	%Chg	
2022	60	-39%	
2021	98	92%	
2020	51	-30%	

Median Sales Price		
/ Month Yea	MSP	%Chg
166		
2022	\$490,000	36%
2021	\$360,000	20%
2020	\$299,000	10%

Average DOM - YTD

Year to Date Sales

Count

221

236

137

**Median Sales Price** 

MSP

\$485,000

\$410,000

\$330,000

2022

25

%Chg

-6%

72%

-10%

%Chg

18%

24%

16%

2021

28

Month / Year

2022

2021

2020

Month /

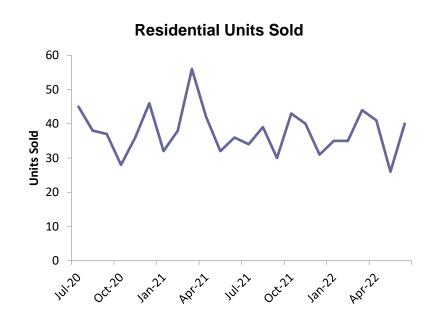
2022

2021 2020

Year



**Kill Devil Hills** 



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## Nags Head

Average DOM - YTD		
2021 2022		
51 29		

Year to Date Sales		
Month / Year	Count	%Chg
2022	133	-34%
2021	203	109%
2020	97	5%

Median Sales Price		
Month / Year	MSP	%Chg
rear		
2022	\$798,500	28%
2021	\$625,000	30%
2020	\$480,000	20%

**Residential Units Sold** 50 45 40 35 **Units Sold** 30 25 20 15 10 5 0 octilo Jan-21 APT-22 141-22 0<sup>2:22</sup> Jan-22 APT-22 111-20

**All Hatteras** 

Average DOM - YTD	
2021	2022
117	50

Year to Date Sales			
Month / Year	Count	%Chg	
2022	239	-31%	
2021	344	177%	
2020	124	-7%	

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$620,000	19%
2021	\$523,000	39%
2020	\$375,000	10%



## **Roanoke Island**

Average DOM - YTD		
2021 2022		
55 37		

Year to Date Sales		
Month / Year	Count	%Chg
2022	106	0%
2021	106	28%
2020	83	38%

Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$450,000	5%
2021	\$427,500	20%
2020	\$354,925	12%



OUTER BANKS association of REALTORS\*

# **Currituck Mainland**

Average DOM - YTD		
2021 2022		
33	35	

Year to Date Sales			
Month / Year	Count	%Chg	
2022	130	2%	
2021	127	23%	
2020	103	26%	

Median Sales Price				
Month / Year	MSP	%Chg		
	<b><b><b><b></b></b></b></b>	4.00/		
2022	\$385,000	16%		
2021	\$333,022	21%		
2020	\$276,260	5%		



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## **Ocracoke Island**

Average DOM - YTD				
2021	2022			
245	133			

Year to Date Sales				
Month / Year	Count	%Chg		
2022	16	-33%		
2021	24	380%		
2020	5	-64%		

Median Sales Price				
Month /	MSP	%Chg		
Year				
2022	\$535,000	24%		
2021	\$431,750	22%		
2020	\$355,000	1%		

