

December 2021 MLS Statistical Report

End of Year Report

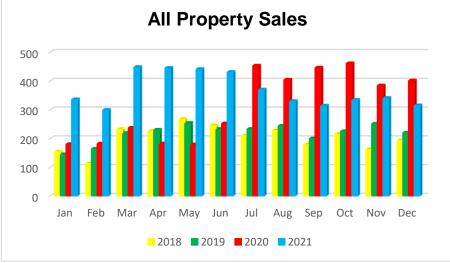
MLS By the Numbers for 2021:

- Inventory is down by 34% (Residential down by 44%, Lots / Land down by 24% and Commercial down by 18%). The lowest inventory in MLS History.
- Sales were up by 17% (Residential up by 42%, Lots / Land by88% and Commercial up by 58%). The highest number of sales in MLS History.
- Total Volume Sold up by 45% (Residential up by 42%, Lots / Land by 88% and Commercial up by 97%). OVER \$2 Billion in sales!
- Under Contract Listings for December 2021 down by 13% when compared with December 2020 but are the second highest numbers for any December since at least 2005.

All Inventory					
Month / Year	Count	%Chg			
Dec'21	821	-28%			
Dec'20	1142	-45%			
Dec'19	2092	-4%			

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Aug-07 Apr-08	ec-08	ug-09	pr-10 ec-10	ug-11	pr-12	ec-12	ug-13	pr-14	ec-14	ug-15	pr-16	ec-16	ug-17	pr-18	ec-18	ug-19	pr-26	ec-20	Aug-21
V:: ₹ 0.7	Apr-08	Aug-07 Apr-08 - Dec-08 -	Apr-08 - Dec-08 - Aug-09 - Aug	Aug-07 Apr-08 - Dec-08 - Aug-09 - Apr-10 - Dec-10 -	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Aug-11 Apr-12	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-11 Aug-11 Apr-12	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Aug-11 Apr-12 Apr-12 Aug-13	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Apr-12 Apr-12 Apr-12 Apr-12 Aug-13 Aug-13	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Aug-11 Apr-12 Aug-13 Aug-13 Aug-13 Aug-14	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Aug-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Apr-12 Apr-12 Apr-14 Dec-12 Aug-13 Apr-14 Apr-14 Apr-14	Aug07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-11 Apr-12 Aug-13 Aug-13 Aug-13 Aug-15 Aug-15 Aug-15 Aug-16	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Aug-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15 Aug-15 Aug-16 Dec-16 Aug-17	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Apr-12 Apr-12 Apr-14 Dec-14 Aug-15 Aug-15 Aug-15 Apr-16 Aug-17 Apr-18	Aug07 Apr-08 Dec-08 Aug-09 Apr-10 Apr-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15 Aug-15 Aug-17 Aug-17 Aug-17 Aug-17 Aug-17 Aug-18	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Aug-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15 Apr-16 Aug-17 Aug-17 Aug-18 Aug-19 Aug-19	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Dec-10 Aug-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15 Aug-17 Aug-17 Aug-17 Aug-19 Aug-19 Aug-19	Aug-07 Apr-08 Dec-08 Aug-09 Apr-10 Apr-11 Apr-12 Aug-13 Apr-14 Dec-14 Aug-15 Aug-17 Aug-17 Aug-19

All Property Sales						
Month / Year	Count	%Chg				
Dec'21	4392	17%				
Dec'20	3749	44%				
Dec'19	2606	8%				



Data Obtained: January 7, 2022

Note: This report reflects corrections / updates to previous data.



Residential

YTD Residential Sales					
Month / Year	Count	%Chg			
2021	3370	9%			
2020	3089	44%			
2019	2139	9%			

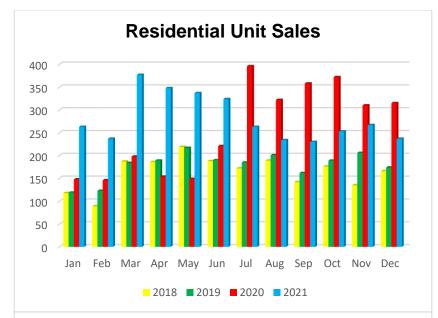
ian Sale Price
Count %Chg
85,454 16%
18,902 24%
37,638 6%

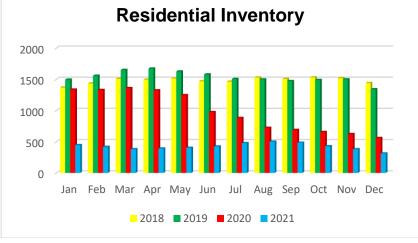
Resident	ial Invent	ory
Month / Year	Count	%Chg
Dec'21	311	-44%
Dec'20	560	-58%

1341

-7%

Dec'19

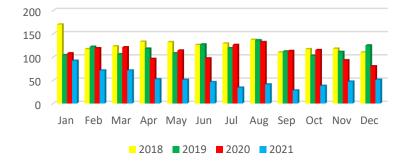




Residential Average Days on Market

YTD	2020	2021
	110	52

Residential Average Days on Market





Lots / Land

Lots / Land	l Yearly \$	Sales
Month / Year	Count	%Chg
2021	968	54%
2020	629	45%
2019	434	1%

Lots / Land Median Price						
Month / Year	Count	%Chg				
2021	\$110,242	15%				
2020	\$95,766	16%				
2019	\$82.563	-12%				

Los / Lar	nd Invent	ory
Month / Year	Count	%Chg

411

541

707

-24%

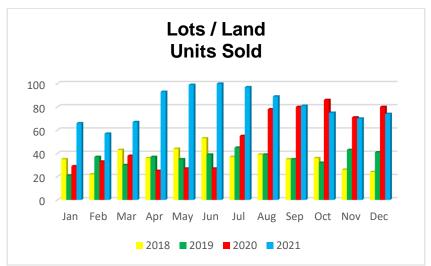
-23%

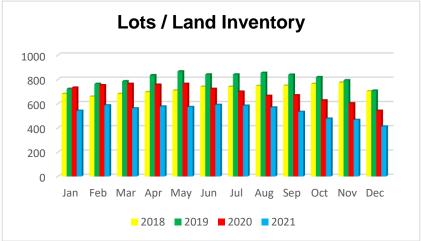
1%

Dec'21

Dec'20

Dec'19

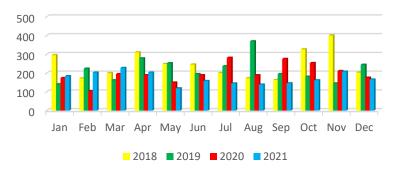




Lots / Land Average Days on Market

YTD	2020	2021
	199	172

Lots / Land Average Days on the Market



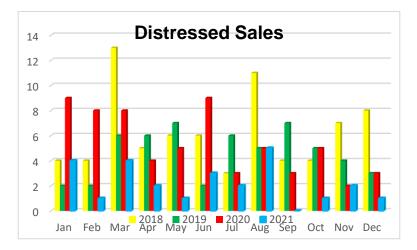


Distressed Sales

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas

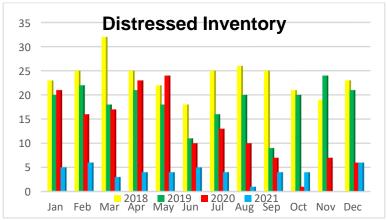
Year to Date Dis	stressed	Sales
Month / Year	Count	%Chg
Dec'21	1	-67%
Dec'20	3	0%
Dec'19	3	-63%



Distressed Inventory

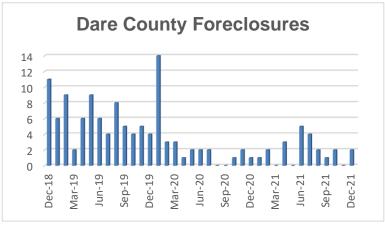
Dare County & Surrounding Areas

Year to Date Distressed			
Inventory			
Month / Year Count %Chg			
Dec'21	6	0%	
Dec'20 6 -71%			
Dec'19	21	-9%	

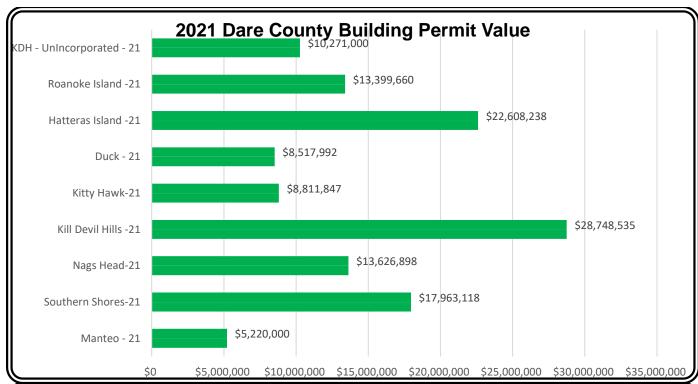


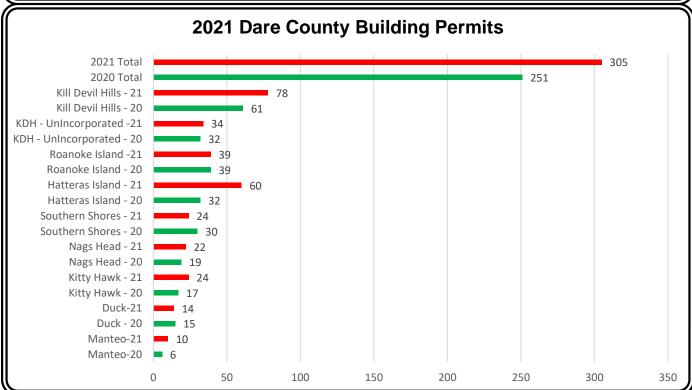
Dare County Only Foreclosures

*Court Ordered Foreclosures

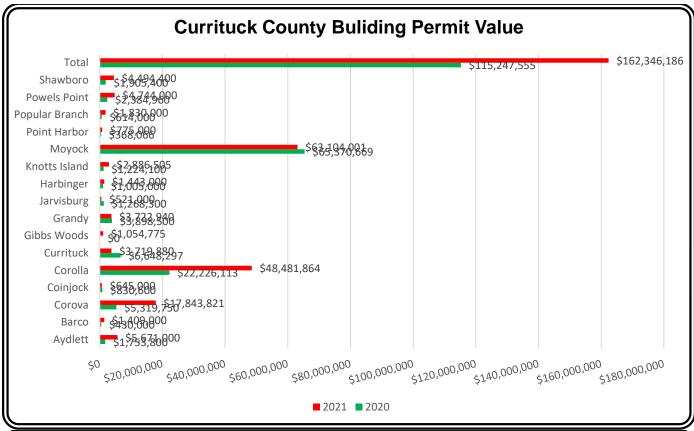


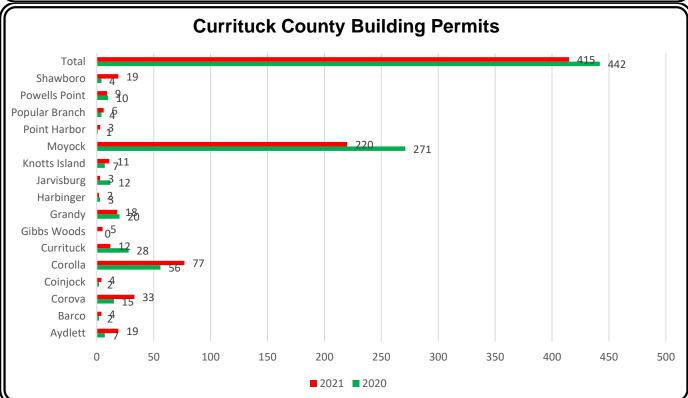














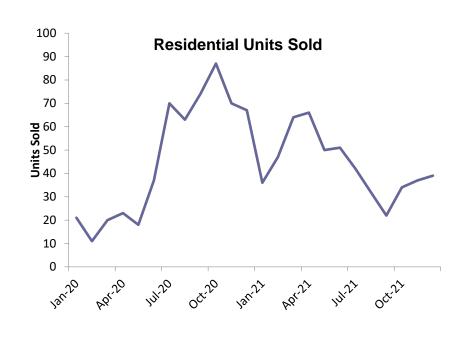
Outer Banks Towns / Areas

Corolla

Average DOM - YTD	
2020	2021
132	44

Year to	Date	Sales
Month / Year	Count	%Chg
2021	520	-7%
2020	561	129%
2019	245	7%

Median Sales Price		
Month /	3	
Yea	ar	
2021	\$725,450	30%
2020	\$560,000 14%	
2019	\$490,000	-1%

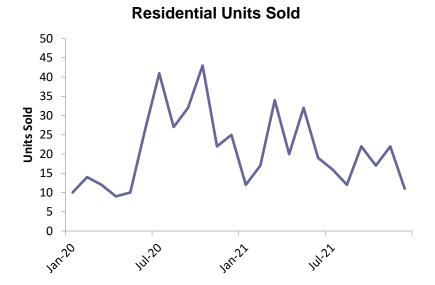


Duck

Average DOM - YTD	
2020	2021
130	83

Year to Date Sales		
Month / Year	Count	%Chg
2021	234	-14%
2020	271	122%
2019	122	-5%

Median Sales Price		
Month / Year	MSP	%Chg
rear		
2021	\$650,000	25%
2020	\$520,000	5%
2019	\$497,500	16%





Southern Shores

Average DOM - YTD	
2020	2021
101	35

Year to	Date S	Sales
Month / Year	Count	%Chg
2021	123	-13%
2020	141	31%
2019	108	10%

Median Sales Price		
Month /	MSP	%Chg
160	a i	
2021	\$655,000	28%
2020	\$510,000	8%
2019	\$472,000	10%

	Residential Units Sold
25 -	
20 -	
등 15 -	\sim
Not sold Not sold 10 -	
5 -	V V
0 -	LO ROLD 1915 OCTO 1915 POLIT 1915 OCTO
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Kitty Hawk

Average DOM - YTD	
2020	2021
52	29

Year to Date Sales		
Month / Year	Count	%Chg
2021	138	-8%
2020	150	13%
2019	133	15%

Median Sales Price		
Month / Year	MSP	%Chg
2021	\$500,000	27%
2020	\$394,032	5%
2019	\$375,000	7%





Colington

Average DOM - YTD	
2020	2021
87	31

Year to	Date S	Sales
Month / Year	Count	%Chg
2021	172	22%
2020	141	-7%
2019	152	23%

Median Sales Price		
Month / Yea	MSP	%Chg
	••	
2021	\$360,000	20%
2020	\$299,000	10%
2019	\$271,375	-1%

	30 -	
	25 -	-
Б	20 -	
Units Sold	15 -	
ō	10 -	
	5 -	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
	0 -	
	Jan	20 19120 19122

Residential Units Sold

Kill Devil Hills

Average DOM - YTD		
2020	2021	
65	26	

Year to	Date S	ales
Month / Year	Count	%Chg
2021	453	23%
2020	367	10%
2019	334	6%

	Median Sales Price		
Ī	Month / Year	MSP	%Chg
	2021	\$410,000	24%
	2020	\$330,000	16%
	2019	\$285,000	4%





Nags Head

Average DOM - YTD		
2020	2021	
80	43	

Year to Date Sales		
Month / Year	Count	%Chg
2021	349	17%
2020	299	34%
2019	223	8%

Median Sales Price		
Month /	MSP	%Chg
Year		
2021	\$625,000	30%
2020	\$480,000	20%
2019	\$399,900	3%

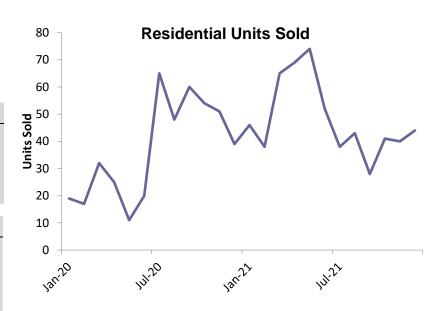
	Residential Units Sold
5	0 7
4	5 -
4	0 -
3	5
등 3	
Units Sold	5 - // //
<u>5</u> 2	
1	5 -
1	0 -
	5 -
	0
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All Hatteras

Average DOM - YTD		
2020	2021	
179	90	

Year to Date Sales			
Month / Year	Count	%Chg	
2021	578	31%	
2020	441	65%	
2019	268	5%	

	Median Sales Price			
Ī	Month / Year	MSP	%Chg	
	2021	\$523,000	39%	
	2020	\$375,000	10%	
	2019	\$340,000	11%	



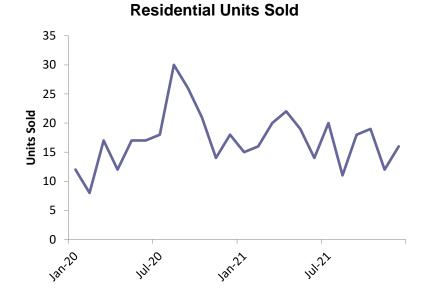


Roanoke Island

Average DOM - YTD		
2020	2021	
85	56	

Year	to Date S	ales
Month / Year	Count	%Chg
2021	202	-4%
2020	210	68%
2019	125	-5%

Median Sales Price			
Month / Year	MSP	%Chg	
Year			
2021	\$427,500	20%	
2020	\$354,925	12%	
2019	\$315,619	13%	

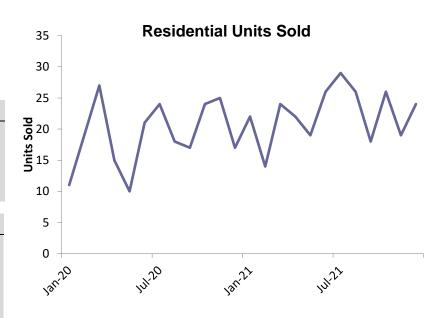


Currituck Mainland

Average DOM - YTD		
2020	2021	
82	32	

Year to Date Sales			
Month / Year	Count	%Chg	
2021	269	18%	
2020	228	11%	
2019	206	23%	

Median Sales Price			
Month / Year	MSP	%Chg	
2021	\$333,022	21%	
_			
2020	\$276,260	5%	
2019	\$263,250	8%	





Ocracoke Island

Average DOM - YTD		
2020	2021	
316	202	

Year to Date Sales			
Month / Year	Count	%Chg	
2021	46	119%	
2020	21	-5%	
2019	22	16%	

Median Sales Price		
Month / Year	MSP	%Chg
2021	\$431,750	22%
2020	\$355,000	1%
2019	\$352,500	10%

