

Credit Essentials



Mike McNamara
VP Mortgage Credit Officer
NMLS #1725534

Join Tate Felts from Southern Trust Mortgage for a **FREE** 4-hour Continuing Education Class with credit expert Mike McNamara!

Join Mike McNamara from Southern Trust Mortgage to:

- ✓ Learn how to **increase purchasing power**
- ✓ Learn how to close more transactions for **average credit borrowers**
- ✓ Discover ways to **increase your customer service score** to generate repeat business
- ✓ Close more transactions for **bad credit borrowers**
- ✓ Hear solutions to get your customers into a **competitive loan program**
- ✓ Find out how to help customers **pay less at closing**
- ✓ Understand the benefits of credit scores **720 & higher**
- ✓ Come here to learn how to **turn NO into YES** when sending a loan to your mortgage professional

Lunch will be served to all registered attendees!

Date & Time:

Thursday | 29 July 2021
9:00AM – 1:00PM

Location:

Outer Banks Association of REALTORS®
201 West Eighth Street
Nags Head, NC 27959

RSVP below to attend

www.ceatobar.eventbrite.com



TATE FELTS

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