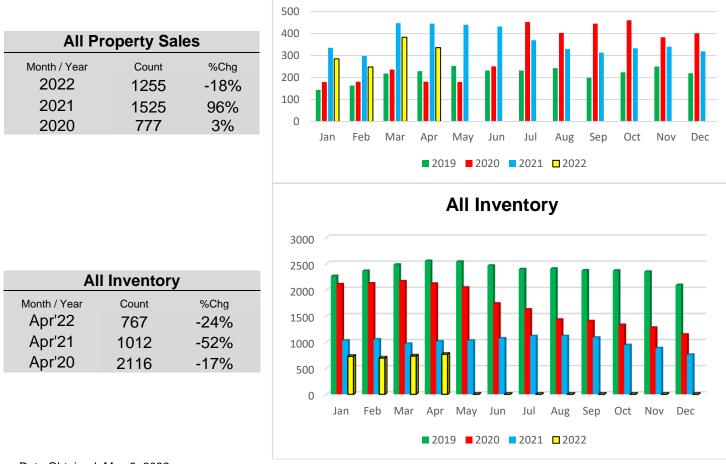


Last month the MLS reported that the market appeared to be cooling off, and if you look solely at the units sold, it that this trend is continuing; however, when you look at the total volume sold the market is still hot.

- Total unit sales for 2022 are down 24% (Residential down by 17%, Lots / Land down by 31% and Commercial down by 4%).
- Total volume sold is up by 4% (That equates to an increase of about \$32 million)
- Inventory is down by 24% when compared with 2021; however, inventory has increased slightly (3%) this January.

All Property Sales



Data Obtained: May 9, 2022 Note: This report reflects corrections / updates to previous data.

Residential

YTD Residential Sales		
Month / Year	Count	%Chg
2022	967	-21%
2021	1226	90%
2020	646	5%

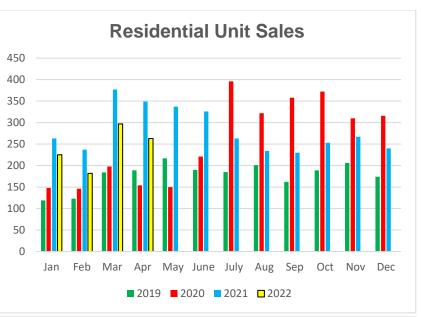
Residential Median Sale Price

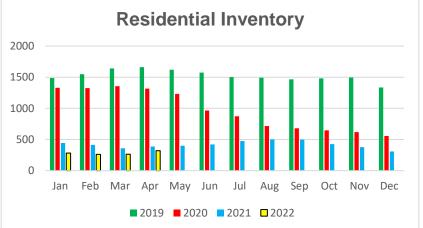
Month / Year	Count	%Chg
2022	\$560,000	23%
2021	\$454,950	37%
2020	\$332,500	-2%

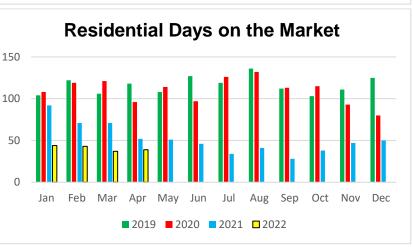
Residential Inventory		
Month / Year	Count	%Chg
Apr'22	322	-17%
Apr'21	388	-71%
Apr'20	1316	-21%

Residential Average Days on Market

YTD	2021	2022
	70	38







Lots / Land Yearly Sales		
Month / Year	Count	%Chg
2022	266	-6%
2021	283	126%
2020	125	0%
Lots / Land Median Price		
Month / Year	Count	%Chg
2022	\$121,963	11%
2021	\$110,125	12%

\$98,573

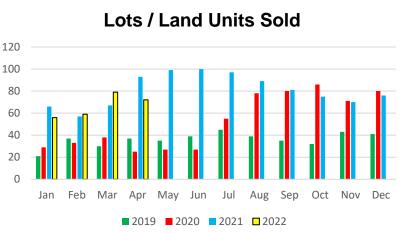
52%

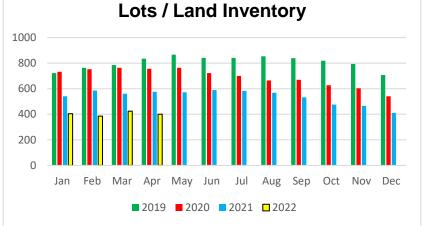
2020

Lots / Land Inventory		
Month / Year	Count	%Chg
Apr'22	400	-31%
Apr'21	576	-24%
Apr'20	756	-9%

Lots / Land Average Days on Market

YTD	2021	2022
	204	184



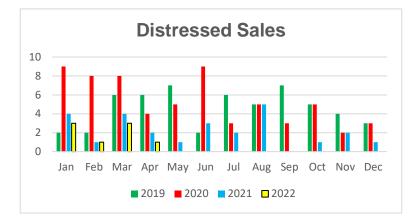


Lots / Land Days on Market 400 300 200 100 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec ■ 2019 ■ 2020 ■ 2021 □ 2022

Distressed Sales

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas		
Year to Date Distressed Sales		
Month / Year	Count	%Chg
2022	8	-27%
2021	11	-62%
2020	29	81%

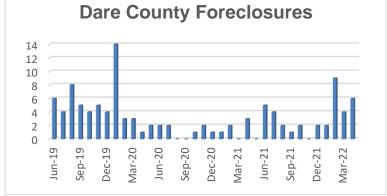


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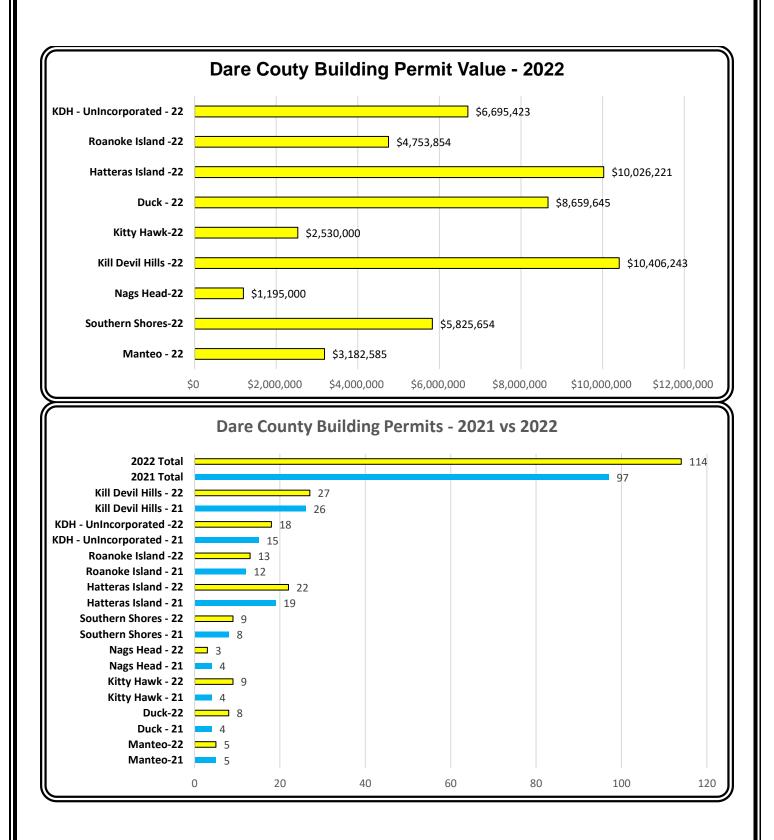
Distressed Inventory

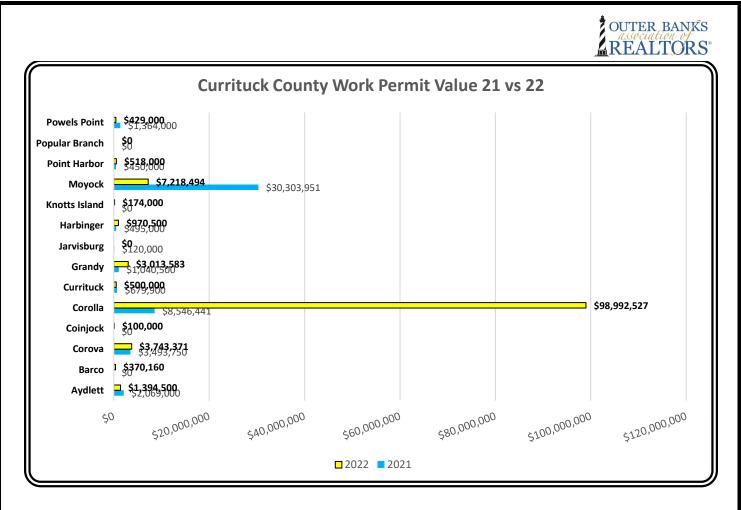
Dare County & Surrounding AreasYear to Date DistressedInventoryMonth / YearCount%ChgApr'220-100%Apr'214-83%Apr'202310%

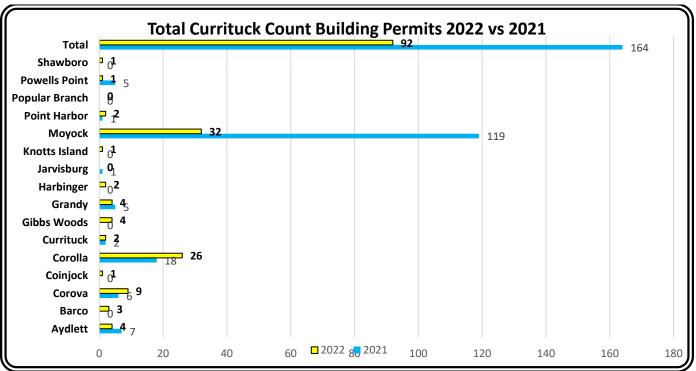
Distressed Inventory



Dare County Only Foreclosures *Court Ordered Foreclosures







Outer Banks Towns / Areas

Corolla

Average DOM - YTD	
2021	2022
58	41

Year to	Date S	Sales
Month / Year	Count	%Chg
2022	116	-46%
2021	213	184%
2020	75	-7%

Median Sales Price		
/ Month Yea	MSP	%Chg
2022	\$897,250	24%
2021	\$725,450	30%
2020	\$560,000	14%

Average DOM - YTD

Year to Date Sales

Count

70

83

45

Median Sales Price

MSP

\$897,500

\$650,000

\$520,000

2022

40

%Chg

-16%

84%

-6%

%Chg

38%

25% 5%

2021

85

Month /

2021

2020

Month /

2022

2021

2020

Year

Year 2022



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Duck



Southern Shores

Average DOM - YTD		
2021 2022		
51	32	

Year to Date Sales		
Month / Year	Count	%Chg
2022	39	8%
2021	36	20%
2020	30	0%

dian Sales I	Price
MSP	%Chg
r	
\$780,000	19%
\$655,000	28%
\$510,000	8%
	\$780,000 \$655,000



Kitty Hawk

2021 2022 28 22	Average DOM - YTD			
28 22	2021 2022			
_	28	22		

Year to	Date S	Sales
Month / Year	Count	%Chg
2022	46	-4%
2021	48	71%
2020	28	-18%

Median Sales Price			
Month / Year	MSP	%Chg	
2022	\$500,000	0%	
2021	\$500,000	27%	
2020	\$394,032	5%	



This representation is based in whole or in part on data supplied by, and to the Subscribers of the Outer Banks Association of REALTORS® Multiple Listing Service. Information contained herein is deemed reliable but not guaranteed. Data maintained by the OBAR MLS is for its own use and may not reflect all real estate activity in the market.

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Colington

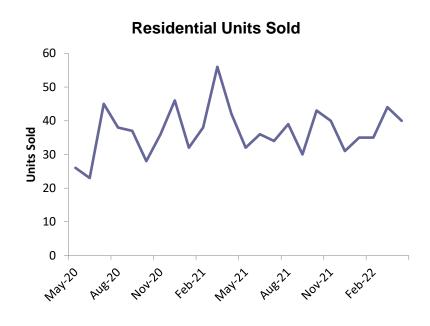
Average DOM - YTD		
2021 2022		
39 28		

I	Year to	Date	Sales
	Month / Year	Count	%Chg
	2022	40	-37%
	2021	63	97%
	2020	32	-14%

Ме	dian Sales F	Price
/ Month / Yea	MSP ar	%Chg
2022	\$475,000	32%
2021	\$360,000	20%
2020	\$299,000	10%



Kill Devil Hills



Average DOM - YTD		
2021	2022	
33	29	

Year to	Date S	ales
Month / Year	Count	%Chg
2022	154	-8%
2021	168	91%
2020	88	-3%

Median Sales Price			
Month / Year	MSP	%Chg	
2022	\$480,250	17%	
2021	\$410,000	24%	
2020	\$330,000	16%	

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Nags Head

Average DOM - YTD		
2021 2022		
65 31		

Year t	o Date S	ales
Month / Year	Count	%Chg
2022	95	-23%
2021	124	85%
2020	67	14%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$800,000	28%
2021	\$625,000	30%
2020	\$480,000	20%

Average DOM - YTD

2022

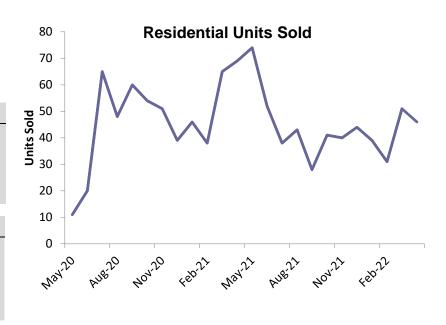
57

2021

135



All Hatteras



Year t	o Date Sa	ales
Month / Year	Count	%Chg
2022	167	-23%
2021	218	134%
2020	93	15%

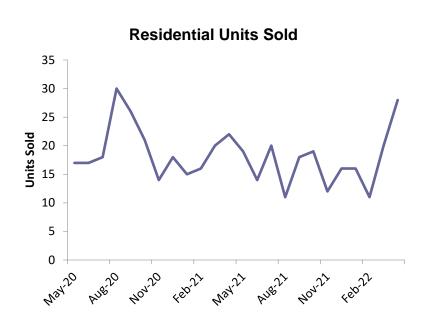
Median Sales Price		
Month / Year	MSP	%Chg
2022	\$591,000	13%
2021	\$523,000	39%
2020	\$375,000	10%

Roanoke Island

Average DOM - YTD	
2021	2022
49 43	

to Date S	ales
Count	%Chg
75	3%
73	49%
49	20%
	75 73

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$469,000	10%
2021	\$427,500	20%
2020	\$354,925	12%
2020	ψ00 4 ,520	12/0



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Currituck Mainland

Average DOM - YTD	
2021	2022
43	41

Year	to Date Sa	ales
Month / Year	Count	%Chg
2022	73	-11%
2021	82	14%
2020	72	47%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$385,000	16%
2021	\$333,022	21%
2020	\$276,260	5%



Ocracoke Island

Average DOM - YTD	
2021	2022
316	196

Year	to Date	Sales
Month / Year	Count	%Chg
	•	• • • • •
2022	9	-31%
2021	13	550%
2020	2	-60%
Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$535,000 24%	

\$431,750

\$355,000

22%

1%

2021

2020

