

UPCOMING EVENTS

5/6-11 – NAR REALTORS® Legislative Mtgs & Trade Expo – Washington, DC
 5/9 – Membership Com Mtg – Hybrid – 10:00A
 5/10 – Caliber U – OBAR – 11:00A
 5/10 – Paragon 101 – GoToMeeting – 1:00P
 5/12 – YPN “Beer” Pong Tournament – Swells’a Brewing – 4:00P
 5/16 – MLS Com Mtg – Hybrid – 9:00A
 5/16 – Government Affairs Com Mtg – Hybrid – 3:00P
 5/17 – REALTOR®Fest Com Mtg – Hybrid – 9:00A
 5/17 – Golf Com Mtg – Hybrid – 10:00A
 5/17 – Courthouse Retrieval Systems – GoToMeeting – 1:00P
 5/23 – YPN Com Mtg – Hybrid – 9:00A
 5/24 – Auto Email Notification / Collab Center – GoToMeeting – 1:00P
 5/29-30 – OBAR CLOSED
 5/31 – Introduction to MLS – GoToMeeting – 1:00P (NEW MEMBER REQUIREMENT)
 5/31 – GENUP w/ Tanya Sekhon – Comfort Inn – 1:30-5:30P
 6/1 – BICUP w/ Tanya Sekhon – Comfort Inn – 8:30A-12:30P
 6/1 – “It’s About to Hit the Fan” w/ Tanya Sekhon – Comfort Inn – 1:30-5:30P
 6/2 – 33rd Annual Charity Golf Tournament – Kilmarric – 12:30P
 6/3-12 – REALTORS® R Good Neighbors Week benefitting Room in the Inn
 6/7 – Paragon 101 – GoToMeeting – 1:00P
 6/8 – Board of Directors – Hybrid – 9:30A
 6/13 – Government Affairs Com Mtg – Hybrid – 3:00P
 6/14 – Courthouse Retrieval Systems – GoToMeeting – 1:00P
 6/20 – MLS Com Mtg – Hybrid – 9:00A
 6/21 – REALTOR®Fest Com Mtg – Hybrid – 9:00A
 6/21 – Auto Email Notification / Collab Center – GoToMeeting – 1:00P
 6/22 – F&B Com Mtg – Hybrid – 9:00A
 6/29 – National Ethics Day with Leigh Brown – Virtual – 1:00-4:00P

Are you taking advantage of your REALTOR® safety benefit Forewarn?
 Contact Membership Services Director Karen Pierce

For more information on future events, please visit:
members.outerbanksrealtors.com/event-calendar

NATIONAL ETHICS DAY

Once again, the National Association of REALTORS® (NAR) is virtually hosting National Ethics Day with Leigh Brown on Thursday, June 29th from 1:00-4:00P. The event is FREE thanks to North Carolina REALTORS® (NCR) offering this event as a member benefit.

NAR’s Code of Ethics Triennial Cycle 7 began January 1st, 2022 and ends on December 31st, 2024

While making ethics training fun and relatable, Leigh will take you through not just one or two or four of the articles, but all 17, including all the updates to article 10-5. She’ll talk about case studies and what’s happened with REALTORS® and the actual public. Includes a very robust conversation in the Facebook group which is monitored by other Code of Ethics panelists so that you can make one another stronger.

As with previous years, National Ethics Day with Leigh Brown will also include a fundraiser for the REALTORS® Relief Foundation which helps our communities in times of need.

Visit www.outerbanksrealtors.com to register for this FREE event!



#NationalEthicsDay

We fly again in the Summer.

Until then, surf

www.outerbanksrealtors.com!

“CALIBER U”

Are you a new or seasoned REALTOR® who wants to learn more about financing? “Caliber U” will be offering quarterly classes to help you take your business to the next level. Learn what you need to know about mortgages to identify a hot prospect on the spot.

The first session is Wednesday, May 10th, from 11:00A-12:00P at OBAR’s Killgore Training Center (upstairs).

Contact Ashley Seitler at AshleySeitler@caliberhomeloans.com or (252) 596-0814 to register. Registration is required! This event is proudly presented by Kelly Tolson with Caliber Home Loans.



2023 COMMUNITY PARTNERS

Since 1984 when OBAR Bylaws were originally adopted, local dues have essentially stayed the same. The local dues in 1984 were \$186; currently they are \$187. The support of our Community Partners offsets program expenses. Please support these valuable partners because they save YOU money!



IT IS ON LIKE DONKEY PONG



It’s close to summer, and we live at the beach. What better time for OBAR’s Young Professionals Network Committee to host a “beer” pong tourney than Friday, May 12th?! YPN Chair Kirsten Shackelford invites you to join us at Swells’a Brewing in KDH for this highly anticipated tournament open to all OBAR members. Games start at 4:00P and will continue until the last team is standing. Register your team of 2 TODAY for only \$50, which includes 2 drink vouchers, snacks, and a chance for a prize.

Cups will be filled with WATER ONLY. Drinks and alcoholic beverages are available for purchase throughout the event.

Visit www.outerbanksrealtors.com to register your team. The registration deadline is May 11th at 5:00P so don’t delay!

Game rules, including rock, paper, scissors to determine who begins, double elimination, and more can be found on the event registration page. Make sure you are ready to play your best game before the start of the event.

Special thanks to table sponsors Churchill Mortgage, and Mann, McGibney & Jordan for each sponsoring a table. There are two sponsorships left. Contact Communications and Marketing Director Leah Holmes at leah@outerbanksrealtors.com for more information or to become a table sponsor.

2023 LOCAL DUES IN JUNE



Be on the look out for your 2023 local OBAR dues. Invoices in the amount of \$187 will be available on your account the first full week of June.

If you are on auto-pay through the info hub you do not need to do anything. Otherwise you may pay with a Visa/MasterCard or you can pay with a check or cash.

GET READY FOR OUR 33RD GOLF TOURNEY



The Golf Committee, chaired by Kaye Jones, has officially scheduled our 33rd Annual Charity Golf Tournament for Friday, June 2nd, 2023, at Kilmarric Golf Club. Registration is now open. The price for a 4-person team is \$600. If you choose to register a team AND sponsor hole, the price is \$700 (a \$50 savings!).

The tournament kicks off with a shotgun start at 12:30P and the format is “Captain’s Choice”. Check-in begins at 11:30A. T-Busters, Mulligans, and raffle tickets will be available at check-in. A delicious buffet will be served immediately after

play finishes. Don’t forget about all the fun raffle prizes.

Sponsorships are still available. If you are interested in sponsorship, registering your team, or being a part of the planning committee, contact Membership Services Director Karen Pierce at karenp@outerbanksrealtors.com or (252) 489-1478. Proceeds from the tournament benefit OBAR’s Scholarship and Disaster Relief funds held through the Outer Banks Community Foundation.

Visit www.outerbanksrealtors.com to download the flyer, registration, and sponsorship form. And don’t forget to add the event hashtag, “OBARGOLF23” to your photos from the day!

FROM THE PRESIDENT

Welcome to the Spring edition of “The OBAR Flyer”, our quarterly newsletter mailed only to Brokers in Charge. Please share with your agents. OBAR has been hard at work the last few months. In following our Government Affairs Briefings, you should have a better understanding of the phrase, “If real estate is your profession, policy/politics is YOUR business”! Due to the success of our Community Partner Program, we will be offering a free BICUP, GENUP, and Elective this fall. And to top things off, the Membership Services Committee developed a directory of those Community Partners to assist you as you conduct business. The directory is included, and we hope you find it a helpful resource!

Natalie Painter, 2023

REALTORS® R GOOD NEIGHBORS WEEK

NCR's REALTORS® R Good Neighbors Week begins June 3rd and ends June 12th. The Young Professionals Network, chaired by Kirsten Shackelford, is holding a donation drive for Room in the Inn beginning June 5th. Drop off locations include:

- OBAR: 201 West 8th Street, NH
- Twiddy: 1181 Duck Road, Duck
- Coldwell Banker Seaside Realty: 4900 N. Croatan Hwy, KH

Room in the Inn provides hospitality, food, and shelter to homeless adults in the Outer Banks during the winter months and support services year-round.

Currently, they are in need of the following items:

- T shirts: short and long sleeve
- Sweat pants: men and women
- Feminine hygiene products
- Cleaning supplies: paper towels, toilet paper, trash bags, disinfectant spray
- Toothpaste and mouthwash
- New socks: men and women
- Backpacks
- Hats and gloves
- New underwear: women and men
- Razors and shaving cream

Monetary donations are also encouraged, and you can make them at www.obxroomintheinn.org/about.

For more information, contact Communications and Marketing Director Leah Holmes at leah@outerbanksrealtors.com.

WILL MARTIN RETIRES FROM NC REALTORS® LEGAL HOTLINE



After 26 years as NC REALTORS® General Counsel, Will Martin retired in December 2022. That doesn't mean that you must start shelling out money to ask your legal real estate questions. NCR's Legal Hotline is still going strong. John Wait, Bill Gifford, and Adam Stallings are answering your questions every weekday—with NO limits!

NCR's Legal Hotline is a FREE NCR member benefit. You may reach them at (336) 294-1415 or legalhotline@ncrealtors.org. For more information, or to access tons of articles and Q&A's relevant to your real estate practice, visit ncrealtors.org/Q&A TODAY!

MY FREED LIFE



My Freed LIFE
JORDAN FREED | MAY 19 | 9A-4P
DUCKWOODS COUNTRY CLUB | \$299

KW Outer Banks is hosting a day-long seminar, "My Freed Life" with Executive Coach Jordan Freed on May 19th, at Duck Woods Country Club from 9:00A-4:00P. This event is open to the public and costs \$299. During the seminar, Freed will focus on self-discovery and provide you with tools that get to the heart of the challenges you are facing. You will walk away knowing your hidden patterns, interferences, how to construct a life you can't wait to live, and have renewed purpose and clarity about your business and your relationship with it.

Register at myfreedlife.com/event.



CE DEADLINE

The deadline to complete your NC Real Estate Commission (NCREC) continuing education requirement is 11:59P, Saturday, June 10th.



Per NCREC Rule 58A.1702, agents must complete 4 hours of a mandatory update course (BICUP or GENUP, accordingly) and 4 hours of elective credit by the deadline to remain active.

Visit www.outerbanksrealtors.com to see what courses OBAR is offering before the deadline.

Not sure if you have completed your continuing education requirements? Visit www.ncrec.gov and log in to check your status.

LICENSE RENEWAL



The clock is ticking! It is time for you to renew your real estate license with the NC Real Estate Commission (NCREC). The annual period for

renewal begins at midnight, Monday, May 15th and ends at 11:59P on Friday, June 20th.

Please note: If you are a BIC or BIC Eligible and fail to renew before July 1st, you will automatically lose BIC Eligible status or BIC designation (if applicable).

To renew, visit www.ncrec.gov on or after May 15th, and click on "Renew Your Broker License". Follow the instructions and pay the \$45 renewal fee by Visa, MasterCard, Discover, American Express, or PayPal.

For questions or help, contact NCREC at ls@ncrec.gov or (919) 875-3700.

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(252) 441-4036
www.outerbanksrealtors.com

ZOOMED-OUT? YOU HAVE AN IN-PERSON OPTION FOR CE!

The deadline to complete your continuing education requirement with the North Carolina Real Estate Commission (NCREC) is fast approaching. Tired of only having Zoom options for your CE? No problem! Tanya Sekhon, with Albemarle Area School of Real Estate, will be joining us in-person at the Comfort Inn, KDH on Wednesday, May 31st-Thursday, June 1st. Each course counts as 4-hours of continuing education. The cost is \$35/member or \$50/non-member. Snacks and beverages will be provided.

CE Schedule:

- GENUP: Wednesday, May 31st, 1:30-5:30P
- BICUP: Thursday, June 1st, 8:30A-12:30P
- Elective, "It's About to Hit the Fan": Thursday, June 1st, 1:30-5:30P - You thought you had the perfect listing until the inspection reports came in. Blindsiding a buyer with what sounds like a catastrophic defect may kill the deal, and everyone loses. Discover simple, cost-effective techniques to help present a property in its best possible light to the buying public by encouraging the Seller to take corrective and cost-effective measures to protect the environment and preserve the function, safety and security of the property.



Don't miss out on your last chance to take CE with OBAR before the June 10th deadline. Visit www.outerbanksrealtors.com to register for one or more of these courses.

OUT AND ABOUT



Scholarship Chair Tiffany Moldovan and President Natalie Painter presenting scholarships at First Flight.



Sarah Sheppard, Christi Bryant, and Kelle Moore at Wakeup with YPN.



Members and Senator Bobby Hanig at NCR's Legislative Meetings.



Stephanie Walker teaching a record breaking number of members RSPS.



Team Spirit and Highest Score winners at OBAR's Charity Bowling Tourney.



Stephanie Doshier making an RPAC investment with RPAC Chair Lori Brooks



NCR President Leigh Brown, Ashley Contristan, and Christi Bryant



OBAR's newest members being recognized at our January GMM.



Property Management Director Carrie Bateman with Dave Roberts at our "Housekeeping" PM Hot Topic.



Beach Week panel featuring county law enforcement and other members discussing how to prepare for this year.



Maslin Seal teaching Excel Basics to members at OBAR's January Lunch & Learn



BOD member Shelley O'Grady discussing DEI as OBAR's DEI Liaison at our March GMM