

February 2022 MLS Statistical Report

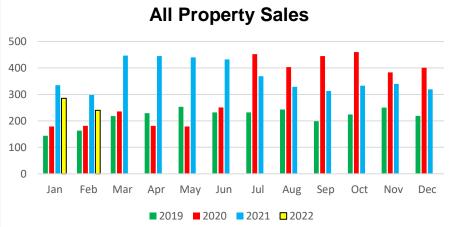
Interesting statistics:

- Inventory is down by 34% (Residential down by 36%, Lots / Land down by 34% and Commercial down by 20%).
- Interesting, there are only 78 residential listings that are priced at less than \$400K and only 35 of these properties are on the Outer Banks between Corolla and Hatteras.
- Sales are down by 17% (Residential down by 20%, Lots / Land down by 8% and Commercial up by 218%).
- Total Volume Sold up by 14% (Residential up by 14%, Lots / Land by 11% and Commercial up by 218% - The increase can be attributed to two large sales).
- Under Contract Listings for February are down by 14% when compared with February 2021.

All Inventory						
Month / Year Count %Chg						
Feb'22	694	-34%				
Feb'21	1050	-50%				
Feb'20	2121	-10%				

All Inventory
Feb-08 Sep-08 Apr-09 Jun-10 Jun-11 Aug-11 Mar-12 Oct-12 May-13 Jul-14 Feb-15 Sep-15 Apr-16 Nov-16 Jun-17 Jan-18 Mar-19 Oct-19 May-20 Dec-20 Jul-21
Total Inventory

All Property Sales					
Month / Year	Count	%Chg			
Feb'22	525	-17%			
Feb'21	633	76%			
Feb'20	360	17%			



Data Obtained: March 4, 2022

Note: This report reflects corrections / updates to previous data.



Residential

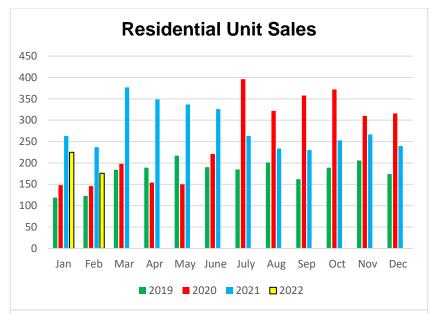
YTD Residential Sales				
Month / Year	Count	%Chg		
2022	401	-20%		
2021	500	70%		
2020	294	21%		

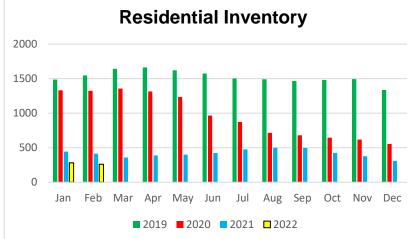
Residential	Median Sale	Price
Month / Year	Count	%Chg
2022	\$570,000	27%
2021	\$450,000	27%
2020	\$332,000	36%

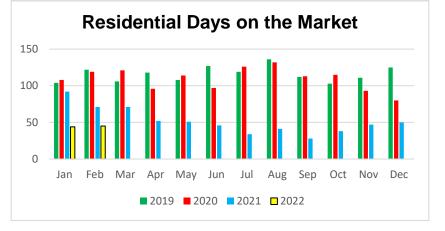
Residential Inventory				
Month / Year	Count	%Chg		
Feb'22	261	-37%		
Feb'21	413	-69%		
Feb'20	1324	-14%		

Residential Average Days on Market

YTD	2021	2022		
	82	43		









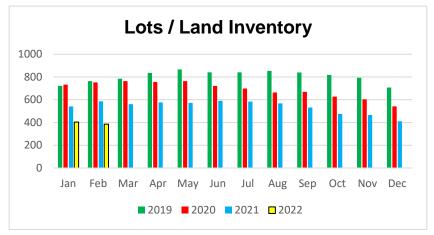
Lots / Land

Lots / Lan	d Yearly S	Sales
Month / Year	Count	%Chg
2022	115	-7%
2021	123	98%
2020	62	7%

Lots / Land Median Price					
Month / Year	Count	%Chg			
2021	\$110,242	15%			
2020	\$95,766	16%			
2019	\$82,563	-12%			

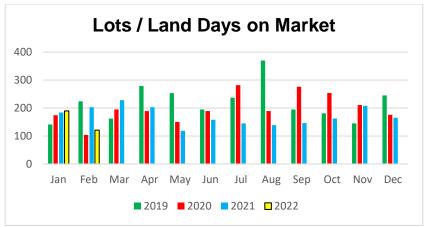
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0												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	■2019 ■2020 ■2021 □ 2022											

Lots / Land Inventory					
Month / Year	Count	%Chg			
Feb'22	385	-34%			
Feb'21	586	-22%			
Feb'20	752	-1%			



Lots / Land Average Days on Market

YTD	2021	2022
	193	155



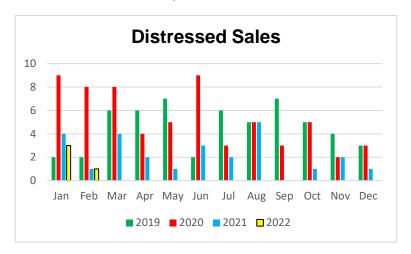


Distressed Sales

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas

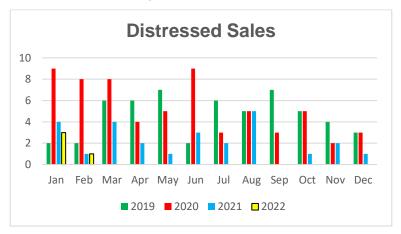
Year to Date Distressed Sales		
Month / Year	Count	%Chg
Feb'22	1	0%
Feb'21	1	-88%
Feb'20	8	300%



Distressed Inventory

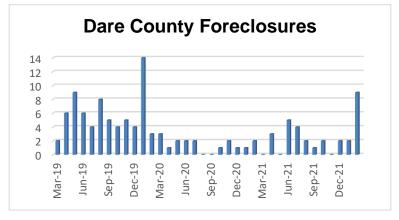
Dare County & Surrounding Areas

Year to Date Distressed		
Inventory		
Month / Year	Count	%Chg
Feb'22	3	-50%
Feb'21	6	-63%
Feb'20	16	-27%

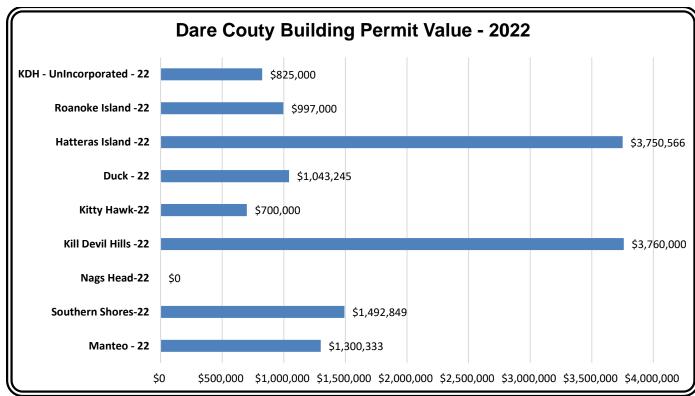


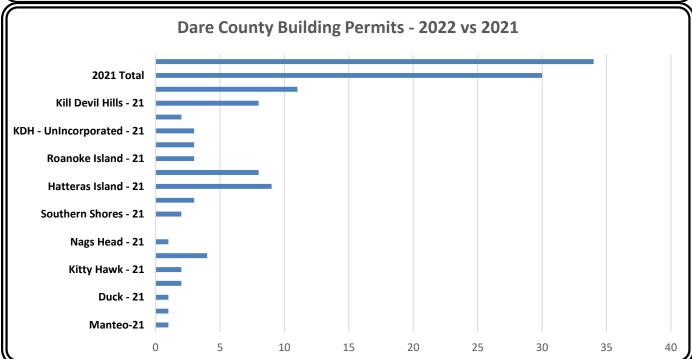
Dare County Only Foreclosures

*Court Ordered Foreclosures

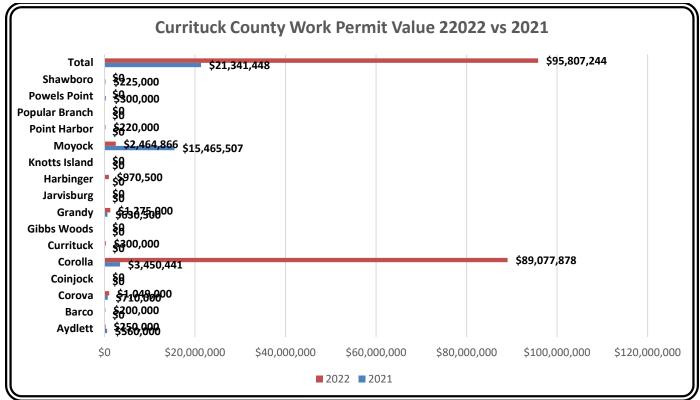


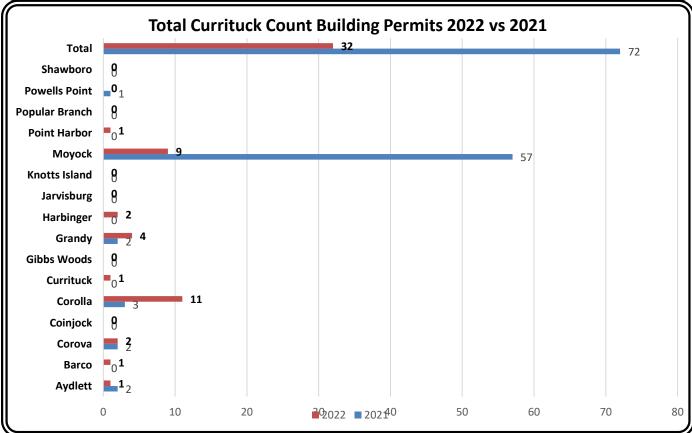














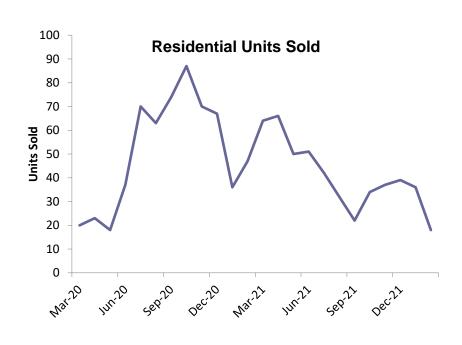
Outer Banks Towns / Areas

Corolla

Average DOM - YTD	
2021	2022
179	47

Year to	Date	Sales
Month / Year	Count	%Chg
2022	54	-35%
2021	83	159%
2020	32	23%

Median Sales Price		
Month /	MSP	%Chg
Yea	ar	
2022	\$827,500	14%
2021	\$725,450	30%
2020	\$560,000	14%



Duck

Average DOM - YTD	
2021	2022
33	42

Year to Date Sales		
Month / Year	Count	%Chg
2022	33	14%
2021	29	21%
2020	24	71%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$879,000	35%
2021	\$650,000	25%
2020	\$520,000	5%





Southern Shores

Average DOM - YTD	
2021	2022
67	43

Year to Date Sales		
Month / Year	Count	%Chg
2022	19	19%
2021	16	0%
2020	16	100%

	Median Sales Price		
Ī	Month / Yea	MSP	%Chg
	1 65	ll .	
	2022	\$816,500	25%
	2021	\$655,000	28%
	2020	\$510,000	8%



Kitty Hawk

Average DOM - YTD	
2021	2022
46	20

Year to Date Sales		
Month / Year	Count	%Chg
2022	17	-11%
2021	19	58%
2020	12	-25%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$444,000	-11%
2021	\$500,000	27%
2020	\$394,032	5%





Colington

Average DOM - YTD	
2021	2022
33	23

Year to	Date S	Sales
Month / Year	Count	%Chg
2022	19	-39%
2021	31	94%
2020	16	0%

Median Sales Price		
Month /	MSP	%Chg
Yea	ır	
2022	\$449,000	25%
2021	\$360,000	20%
2020	\$299,000	10%

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Units Sold	15 -	
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Residential Units Sold

Kill Devil Hills

Average DOM - YTD		
2021	2022	
41	31	

Year to	Date S	ales
Month / Year	Count	%Chg
2022	70	0%
2021	70	75%
2020	40	25%

Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$436,000	6%
2021	\$410,000	24%
2020	\$330,000	16%





Nags Head

Average DOM - YTD		
2021 2022		
92	42	

Year to Date Sales		
Month / Year	Count	%Chg
2022	40	-29%
2021	56	70%
2020	33	27%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$792,500	27%
2021	\$625,000	30%
2020	\$480,000	20%

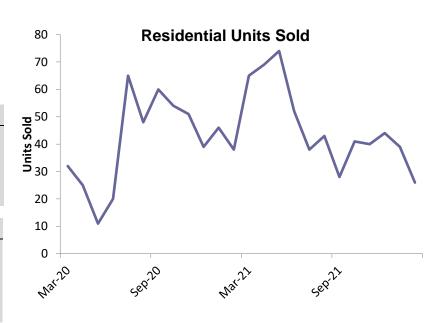
Residential Units Sold				
50 -				
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All Hatteras

Average DOM - YTD		
2021	2022	
189	66	

Year to Date Sales			
Month / Year	Count	%Chg	
2022	65	-23%	
2021	84	133%	
2020	36	-8%	

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$519,000	-1%
2021	\$523,000	39%
2020	\$375,000	10%



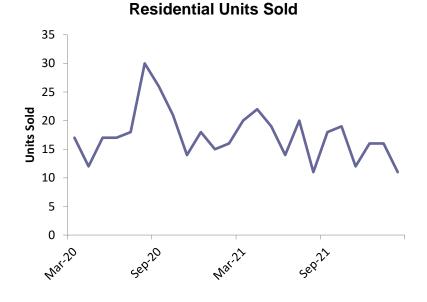


Roanoke Island

Average DOM - YTD			
2021 2022			
66	42		

Year to Date Sales		
Month / Year	Count	%Chg
2022	27	-13%
2021	31	55%
2020	20	54%

Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$475,000	11%
2021	\$427,500	20%
2020	\$354,925	12%

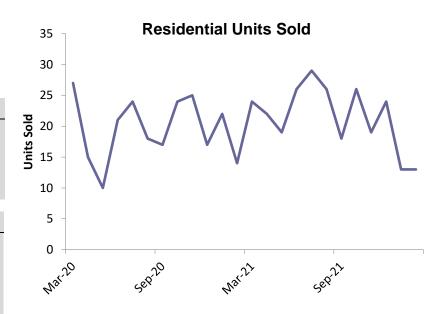


Currituck Mainland

Average DOM - YTD		
2021	2022	
40	24	

Year to Date Sales			
Month / Year	Count	%Chg	
2022	26	-28%	
2021	36	20%	
2020	30	7%	

Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$355,000	7%
2021	\$333,022	21%
2020	\$276,260	5%





Ocracoke Island

Average DOM - YTD			
2021	2022		
66	99		

Year to Date Sales		
Month / Year	Count	%Chg
2022	5	0%
2021	5	150%
2020	2	-

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$535,000	24%
2021	\$431,750	22%
2020	\$355,000	1%

